

SL.NO.



**THE INDIAN MEDICAL PRACTITIONERS' CO-OPERATIVE PHARMACY & STORES**  
( Multi State Co-operative Society) **LIMITED, X-185,**  
34-37, Kalki Krishnamurthy Salai, Thiruvanmiyur, Chennai 600 041.  
E-MAIL ID : [impcops@dataone.in](mailto:impcops@dataone.in) WEBSITE : [www.impcops.org](http://www.impcops.org)  
Phone : 044 – 24520189,24520244,24521029 FAX : 044 - 24523313

**APPLICATION FOR STOCKIST/DISTRIBUTOR FOR DISTRIBUTING IMPCOPS  
PRODUCTS  
FOR THE PERIOD FROM 01.11.2015 TO 31.10.2018**

1. (a) Name of the Proprietor :  
(b) If partnership  
Partner (1) :  
Partner (2) :  
Partnet (3) :
2. Date of Birth & Age : (1) (2) (3)
3. Gender : Male/Female Male/Female Male/Female
4. S/o, W/o, D/o (1) :  
(2) :  
(3) :
5. Name & Address of the business place :
6. Communication Address :

7. Permanent Address :
8. i) Phone No. :
- ii) Contact person cell No. :
- iii) Mail ID :
9. (\*) Whether the shop is owned/rental :
- a) If own, enclose documents : Yes/No
- b) If rental : Yes/No  
(rental agreement copy enclosed)
10. (\*) TIN Number :  
(Copy enclosed)
11. (\*) CST Number :  
(Copy enclosed)
12. (\*) PAN Card No. :  
(copy enclosed)
13. Name of the Area for which Stockist/  
Distributorship requested. Please (✓)  
the correct one Place :  
: District /Corporation /State/Union Territory
14. Whether the applicant is the existing  
Distributor/Stockist for 01.11.2012 to  
31.10.2015 (or) before 01.11.2015 : Yes/No
- If yes, state the period :
15. a) Whether the applicant has quit the  
Stockistship / Distributorship taken by  
him earlier in the middle of the period  
in view of its surrender/cancellation /  
suspension / termination : Yes/No
- b) If yes cite the reason :

16. Medicines purchased during the period : 2012 :Rs. 2013:Rs.  
from 1.11.2012 to 31.10.2015 2014 :Rs. 2015:Rs.

17. State the proposed amount for which : 2015 :Rs.  
he/she would purchase medicines during 2016 :Rs.  
the period from 01.11.2015 to 31.10.2018 2017 :Rs.  
in case he/she was appointed as Stockist/ 2018 :Rs.  
Distributor.

18. Any relative working in IMPCOPS : Yes/No; If yes Name:  
Relationship:

19. Nominee of the Proprietor :  
If partnership (with relationship)

Partner (1)

Partner (2)

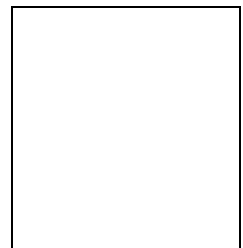
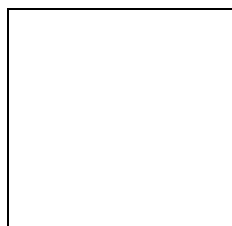
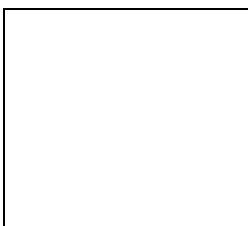
Partner (3)

20. Recent passport size photo of the :  
Proprietor

Partner (1)

Partner (2)

Partner (3)



Name: .....

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## DECLARATION

I/we have gone through the terms and conditions and do agree with the same.  
We are ready to take Stockist/Distributorship for Impcops products.

Further the details furnished above are true and correct to the best of my / our knowledge.

Signature of Proprietor with seal

Partner (1)

Partner (2)

Partner (3)

**Note: (\*) marked Documents shall be compulsorily enclosed.**

**IMPCOPS LTD., CHENNAI – 600 041**

DS/2015-2016

01.11.2015

**INFORMATION WITH REGARD TO APPOINTMENT OF STOCKISTS/ DISTRIBUTORS**

Stockists / Distributors are to be appointed for the period from 01.11.2015 to 31.10.2018 for the sales of Impcops medicines. The number of Stockists / Distributors to be appointed for the District, Corporation and Statewise are given as below.

<b>S. No.</b>	<b>Area of Operation</b>	<b>Maximum no. of Stockists/ Distributors</b>	<b>Security Deposit per Stockist/ Distributor</b>
	<b>TAMILNADU</b>		<b>Rs.</b>
1.a	Chennai Corporation (Around 1km from Impcops Head office)	25 (Stockist)	500000/-
1.b	Other chennai corporation stocksits		300000/-
2(a)	Other Corporation areas in Tamilnadu, Andhrapradesh, Karnataka, Kerala (except Chennai , Vellore & Thoothukudi Corporations)	10 Stockists per Corporation Area	200000/-
2(b)	Vellore & Thoothukudi Corporations in Tamilnadu		100000/-
3(a)	Districts other than Corporation areas of Tamilnadu, Andhrapradesh, Karnataka & Kerala.( except Kancheepuram, Cuddalore, Namakkal, Dharmapuri, Nilgiris, Nagapattinam, Tiruvarur, Karur, Perambalur, Pudukottai, Theni, Dindigul, Ramanathapuram, Krishnagiri and Ariyalur in Tamilnadu)	5 (Distributor) per District	100000/-
3(b)	Kancheepuram, Cuddalore, Namakkal, Dharmapuri, Nilgiris, Nagapattinam, Tiruvarur, Karur, Perambalur, Pudukottai, Theni, Dindigul, Ramanathapuram, Krishnagiri and Ariyalur in Tamilnadu		50000/-
4	Puducherry	10 (Stockist)	200000/-
5	Andhra Pradesh, Kerala and Karnataka Statewise Stockist	10 (Stockist)Per State	300000/-

6	Other States Statewise Stockist except Southern States (Tamilnadu, Andhra Pradesh, Karnataka, Kerala & Puducherry) of India	10 (Stockist) per state	200000/-
7	Stockist for all the States except Southern States (Tamilnadu, Andhra Pradesh, Karnataka, Kerala & Puducherry) of India	10 (Stockist) per state	4,00,000/- (Additional)
8	Tamilnadu Government supply	Enrolled as Stockists or Distributors in Tamilnadu	4,00,000/- (Additional)

### **Terms and Conditions:**

1. The dealers who are appointed as Stockist/Distributor shall have to pay the Security Deposit prescribed for that areas and also execute an agreement in the prescribed format in confirming such appointment. They shall pay Rs.500/- by way of DD separately towards documentation charges.
2. Stockists appointed for District/Corporation areas/States can do business within the entire District/Corporation Area/State only. Others can do business only in the area for which they are appointed as Stockist/Distributor.
3. Security Deposit will carry no interest and it will be refunded to the Stockist/Distributor only after completion of contract period.
4. The Stockists/Distributors shall be entitled to a discount of 30% on non-gold items and 15% on gold and allied preparations. They shall in turn, permit a minimum discount of 25% on all the medicines other than gold and allied preparation and 10% on gold and allied preparations to the purchases made by the members of the Society.
5. The supply will be effected to the dealers as per their indents subject to the availability of the stock in the Prepared Medicines Stores at Head Office, Chennai-41 or from the permitted Sales Depot.
6. The supply for the indent will be effected only after the receipt of the payment by way of local a/c payee cheques (or) by D.Ds.
7. There will be no ceiling amount for the off take of medicines from Impcops for any Stockist/Distributor during the contract period.
8. The Stockists/Distributors shall be permitted to purchase the medicines from the Impcops Sales Depots situated in their respective jurisdiction of the concerned Stockist/Distributor and also from Head Office, Chennai. However if the Sales Depot does not exist within the business area of jurisdiction, the Stockist/Distributor have to purchase the medicines from Head Office, Chennai and from the nearest Sales Depot as intimated by Office.
9. If the value of the medicines supplied from the Head Office is more than Rs.10,000/-, the Society will bear the transport charges.
10. The dealer shall not sell the products beyond the rates of M.R.P. mentioned on the label of the prepared medicines.

11. The employee who is presently working in Impcops or his/her wife/husband or his/her/blood relatives or the blood relatives of either husband or wife who is an employee of Impcops is not eligible to be the sellers or distributing agents of any of Impcops medicines either independently or in partnership with any of the outsider of Impcops on commercial basis.
12. The Management has the power to increase/decrease the number of Stockists/Distributors for any area at any time within the Stockistship/Distributorship period.
13. The Management of IMPCOPS reserves the rights to select or reject the applications.
14. In case of any dispute of any nature committed by the dealers such dispute shall be referred to the Court or other legal forums within the city of Chennai for adjudication.

**SECRETARY I/C**

**Note :-** Application form shall be downloaded from our website [www.impcops.org](http://www.impcops.org). On submission of filled application with relevant documents along with Rs. 250/- as fee per application form by way of Demand draft in favour of 'THE SECRETARY,IMPCOPS LTD.' payable at CHENNAI. The applications received without fee will be rejected.

Applications also issued in our head office after the receipt of Rs.250/- by way of cash or demand draft favoring "The Secretary, Impcops Ltd.," payable at Chennai.